

# January 2025 KIPMI Chapter Meeting

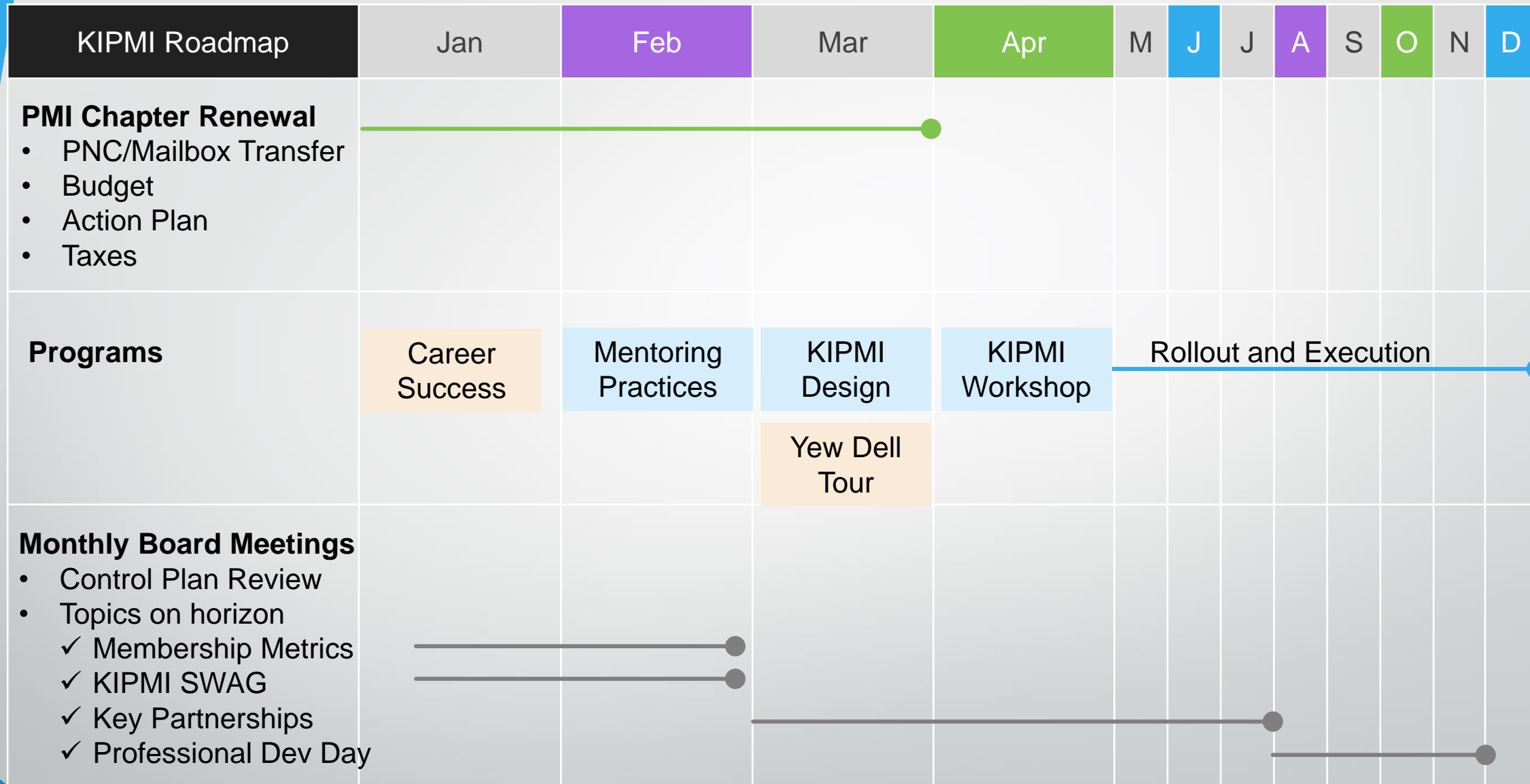
Welcome to Indiana Wesleyan University

January 23, 2025



# Agenda

- Welcome and Board Intros
- KIPMI Roadmap
- Tonight's Program



# January Chapter Event - A Formula for Career Success

Power Skills

## Abstract

The speaker will present a formula for career success and key considerations for career advancement. The formula will be discussed in the context of what senior leaders look for from effective project managers. Participants will have the opportunity to complete a self - assessment designed to help the project manager leverage a vast professional network. Modern career networking tools, social network analysis, career action plans, and career reinvention create a powerful approach to strategic thinking about career success.

## Presenter

### Daro Mott

Head of Strategic Projects and Process Improvement, Farm Credit Mid-America



Daro Mott's personal mission statement is to help family, friends, colleagues and organizations achieve their strategy. He is a multi-sector leader who applies the core concepts of Great by Choice, Good to Great and How to Win Friends and Influence People to his everyday interactions. Daro mentors professionals across many disciplines. Daro enjoys teaching and giving away tools for self-improvement.

This event has been sold out!



# The PIE Formula for Career Success

Presented at the KIPMI Chapter on 1/23/2025

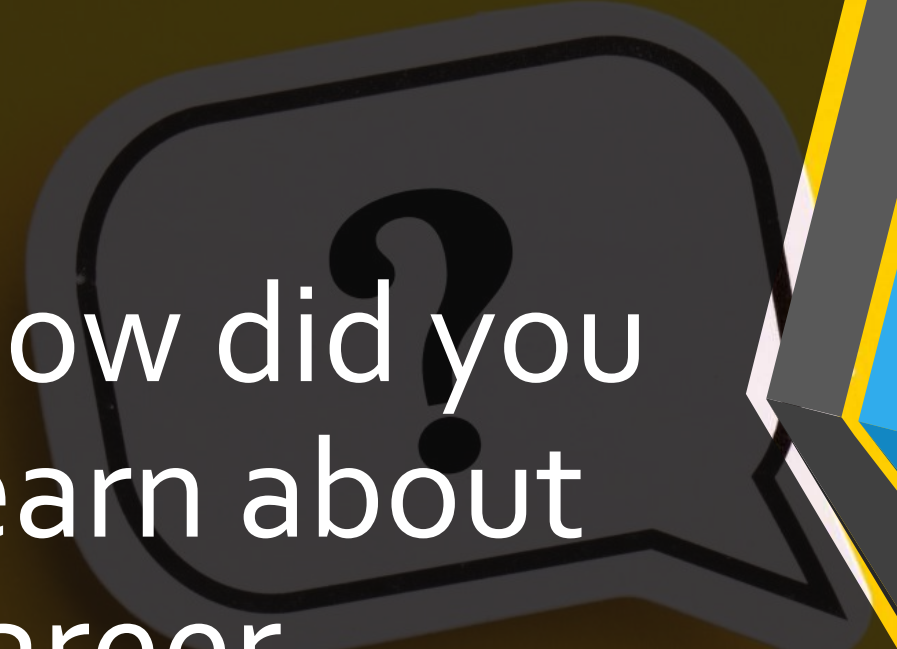
Indiana Wesleyan University

$$f(x) = \lim_{h \rightarrow 0} \frac{(x+h)^2 - x^2}{h}$$

$$= \lim_{h \rightarrow 0} \frac{x^2 + 2xh + h^2 - x^2}{h}$$

$$= \lim_{h \rightarrow 0} \frac{2xh + h^2}{h}$$

$$\lim_{h \rightarrow 0} \frac{f(x+h) - f(x)}{h} = \lim_{h \rightarrow 0} \frac{1}{2\sqrt{x}}$$
$$= 1$$
$$f(x) = \lim_{\Delta x \rightarrow 0} \frac{\Delta y}{\Delta x}$$
$$f(a) = \lim_{h \rightarrow 0} \frac{f(a+h) - f(a)}{h}$$
$$f'(a) = \lim_{h \rightarrow 0} \frac{f(a+h) - f(a)}{h}$$



How did you  
learn about  
career  
planning?

Question for the Audience



What does  
 $\frac{1}{3}$   
represent?



Answer: It represents the amount of time you will spend working in a lifetime.





What if career  
success  
consisted of  
three  
components?

PERFORMANCE

IMAGE

EXPOSURE

# Common Definitions from Harvey Coleman, Empowering Yourself, the Organizational Game Revealed



**Performance:** this is about the day-to-day work you're tasked with and the quality of the results you deliver.



**Image:** this is what other people think of you. Your personal brand.



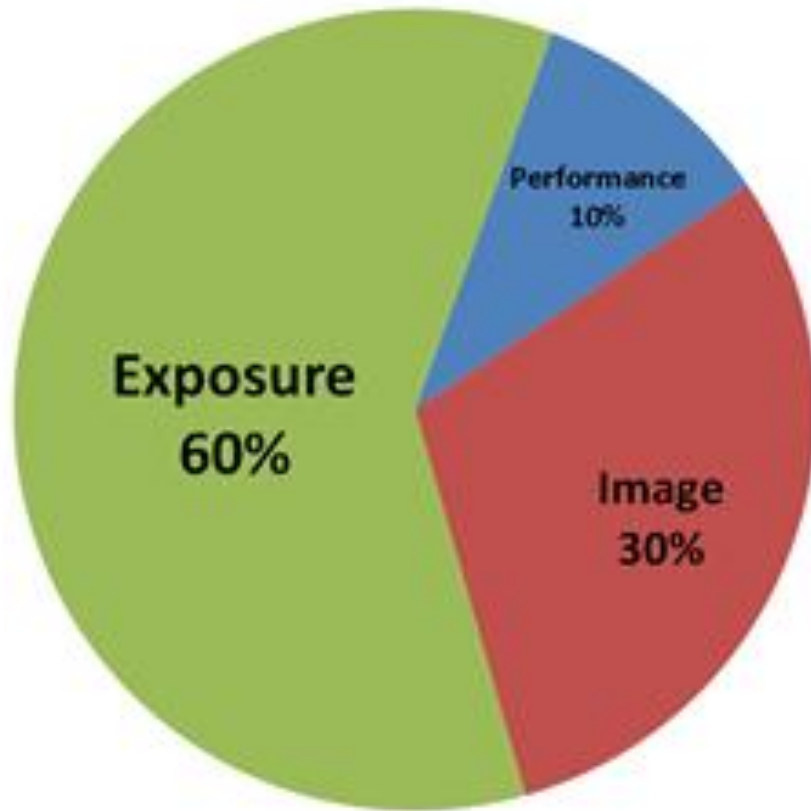
**Exposure:** Who knows about you and what you do? Does your boss know what you do? Does their boss know you and what you do? Do others inside and outside your organization know anything about you?

Using Three Percentages, Adding up to 100, Assign Weighting to Career Success Factors

Performance

Image

Exposure



Here is the weighting. 😊

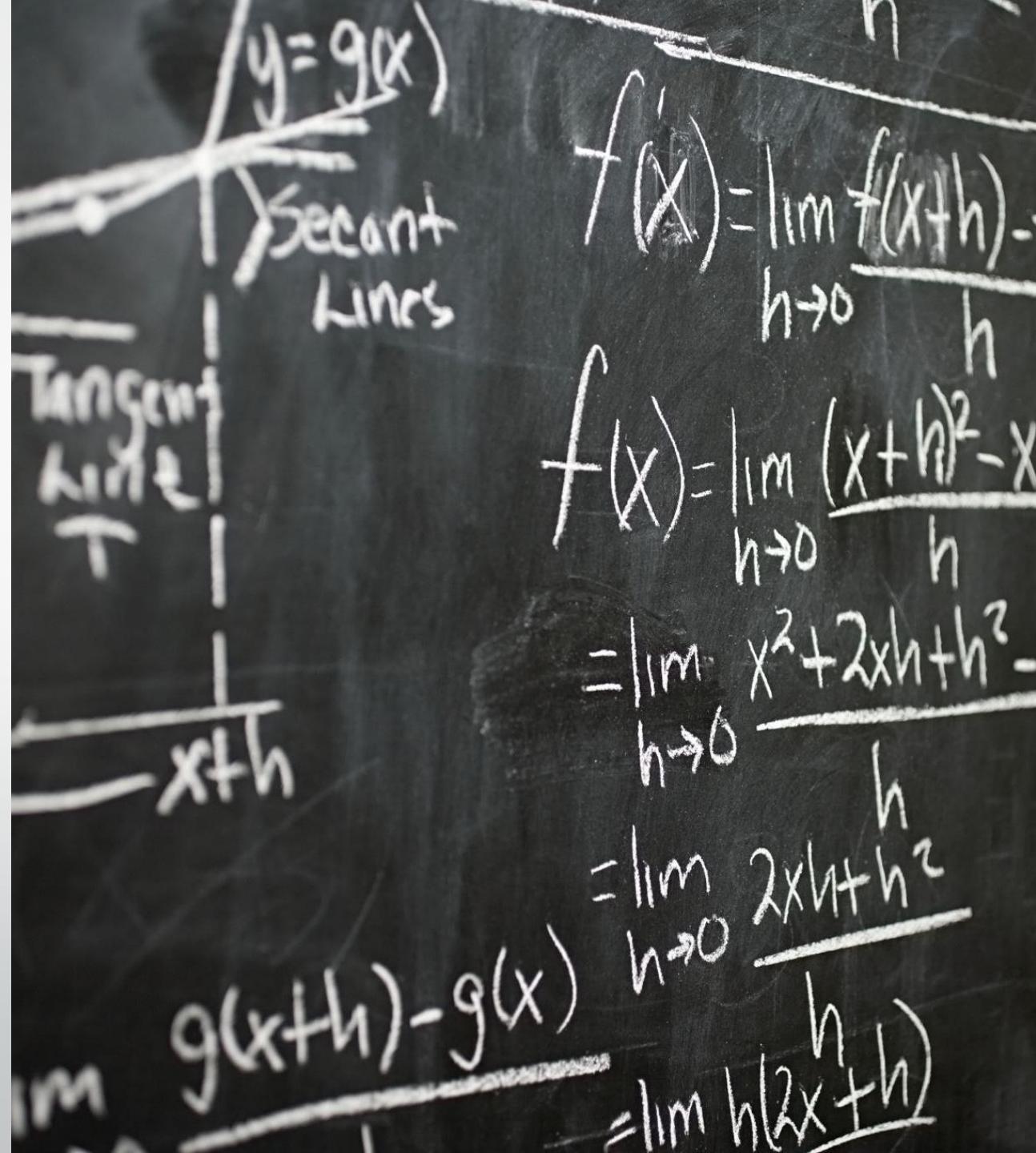
Why might this framework be controversial?



What then is the formula  
for career success?

Performance + Image +

**Exposure**



Senior  
Leaders Look  
for the  
Following in a  
PM

Senior  
Leaders Help  
You with  
Exposure



# How can a Project Manager Focus on Exposure?

KIPMI  
Board

PMI  
Congress

Business  
Sponsors

Executive  
Sponsors

Business  
Councils

Non-Profit  
Board

# Career Assessment



GENERAL  
QUESTIONS



PIE QUESTIONS



ACTION PLAN



REFLECTION



# Personal Board of Directors

- You deeply respect them and do not want to let them down
- They care about you
- They have core values and standards you aspire to live up to
- You turn to them for their input on critical decisions
  - Ethical Dilemma
  - Life Transitions
  - Difficult Choices



### More jobs

 **Vice President, Quality Assurance** ✓  
Care Access  
United States (Remote)  
Vision, 401(k), +1 benefit  
Reposted 3 weeks ago


 **Quality Controls Program Director (Commercial / Consumer Lending Industry Experience)**  
Pathward  
United States (Remote)  
\$99.5K/yr - \$183.8K/yr · 401(k), Medical  
Reposted 2 weeks ago

 **VP, Global Quality Assurance & Regulatory Affairs** ✓  
Owens & Minor  
United States (Remote)  
Vision, 401(k)  
Reposted 2 weeks ago ·  Easy Apply

 **Vice President of Global Quality**  
Confidential  
United States (Remote)  
1 week ago ·  Easy Apply

 **Vice President of Quality** ✓  
Comprehensive Logistics Co., Inc.  
Detroit, MI (Remote)  
 Response time is typically 4 days  
3 weeks ago ·  Easy Apply

 **Vice President of Quality**  
Mantell Associates  
Oregon, United States (Remote)  
1 week ago ·  Easy Apply

 **Senior Vice President, Regulatory**

Apply 

Save

 Korn Ferry

### Senior / Vice President, Quality Assurance

 ✓

United States · 1 day ago · Over 100 people clicked apply

\$200K/yr - \$230K/yr ✓ Remote ✓ Full-time

Apply 

Save

### Use AI to assess how you fit

Get AI-powered advice on this job and more exclusive features with Premium. [Reactivate Premium](#)

★ Am I a good fit for this job? ★ How can I best

### People you can reach out to



Jeff and others in your network



### Meet the hiring team



**Jeff Dean** ✓ · 2nd  
Global Talent Acquisition Business Partner | SaaS, Data Analytics, Sales Recruitment | HR Consulting | Information Technology | Music Lover 🇧🇷  
Job poster · 5 mutual connections



### About the job

Application Deadline: 28 February 2025

# Use LinkedIn as a Resource

End of  
Presentation

